

Date: **08 December 2020**

Ref No: **CPP Quick Reference Guide**

Channel Partner Portal (CPP) – Quick Reference Guide

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CPP – How to Register & Login

Dear Channel Partner

NB: Please ensure when registering that the following is adhered to, or your application will be rejected:

1. Please apply with an email address for an individual such as name@companydomain.co.za or similar, as the following is NOT accepted on the Fujitsu Channel Partner Portal
 - a. No web based email such as: Gmail, Yahoo, Outlook or similar based systems
 - b. No emails such as: info@, sales@, admin@ or similar emails
 - c. The email address must be an individual staff member as all certifications belong to the individual, which then count to the overall company accreditation.

To register on the Fujitsu Channel Partner Portal go to the following links below:

Link to the Channel Partner Portal to Register: <https://www.fujitsu.com/register>

Please complete the questionnaire as per below in the spaces provided in the online form

1. Personal Info - Complete all fields
2. Contact Information - Address Fields
 - a. Street - Your Company physical address (No postal Address please)
 - b. City
 - c. Postal Code
 - d. Even if you are outside the country, please choose - South Africa
 - e. Your respective province, if or Country you operate in.
 - f. Your **business** email address name.surname@domian.co.za – No web based email or emails such as: info@, sales@, admin@ or similar
 - g. Phone Number: use your cell number or you direct line or switchboard number.
 - h. Fax – why, I have no idea, but if you do have one.
 - i. Position: area of expertise – sales, administration, finance etc.
3. Company Information
 - a. Full legal entity Company Name and if CC or Pty Ltd etc.
 - b. Website: www.yourcompanydomian.xxxxxxx
 - c. Vat Number: Your Company Vat Number
 - d. **Partner Type** – Please ensure you select the **Partner Type correctly**; there are two separate portals
 - i. **Sales, Pre Sales, and All other Staff** – please register as **CP (ChannelPartner)**
 - ii. **Services, Maintenance, Support** – please register as **SP (Services Partner)**
 - e. Trading License – add a copy of your company registration docuemtn.
4. Your Contact person within Fujitsu
 - a. Mehul Doshi
 - b. mehul.doshi1@ts.fujitsu.com
 - c. South Africa
5. Additional Information
 - a. Comments if any
6. Data Protection Statement / Terms of use
 - a. Complete accordignly

You have now completed the application.

As soon as the application has been approved, please check your mailbox for the verification email. You MUST click on the link in the verification email, to activate your account.

Once Registered to LOGIN here: <https://extranet.ts.fujitsu.com>

Fujitsu Product Portfolio Information Links

1. **EDGE - CCD – Client Computing Devices** <https://partners.ts.fujitsu.com/com/products/clients/Pages/default.aspx>
 - a. Tablets **STYLICTIC** Range <https://partners.ts.fujitsu.com/com/products/clients/tabletpc/Pages/default.aspx>
 - b. Notebooks **LIFEBOOK** Range <https://partners.ts.fujitsu.com/com/products/p/clients/notebooks/Pages/default.aspx>
 - c. Desktops **ESPRIMO** Range <https://partners.ts.fujitsu.com/com/products/clients/pc/Pages/default.aspx>
 - d. Workstations **CELCIUS** Range <https://partners.ts.fujitsu.com/com/products/p/clients/ws/Pages/default.aspx>
 - e. Thin Clients **FUTRO** <https://partners.ts.fujitsu.com/com/products/p/clients/tc/Pages/default.aspx>
 - f. **Displays & Input Devices:** <https://partners.ts.fujitsu.com/com/products/p/clients/dy-hid-mb/Pages/default.aspx>
 - g. **Accessories** <https://partners.ts.fujitsu.com/com/products/p/clients/acc/Pages/default.aspx>
 - h. **IoT INTELLIEDGE™** <https://partners.ts.fujitsu.com/com/products/p/clients/Pages/iot-solutions.aspx>
 - i. **Manageability & Security** <https://partners.ts.fujitsu.com/com/products/p/clients/solution/Pages/default.aspx>
 - j. **Dot Matrix Printers** <https://www.fujitsu.com/fts/products/computing/peripheral/printers>
 - k. **Fujitsu PFU Scanners** - [SOHO](#) / [Business](#)

2. **CORE SERVER Portfolio** – <https://partners.ts.fujitsu.com/com/products/p/srv/primergy/Pages/default.aspx>
 - a. **PRIMERGY** – <https://partners.ts.fujitsu.com/com/products/p/srv/primergy/serverssub/Pages/PRIMERGY-Family.aspx>
 - i. [Tower TX](#) / [Rack RX](#) / [Multi Node CX](#) / [PRIMERGY Certifications](#)
 - b. **PRIMERGY Components & Racks**
<https://partners.ts.fujitsu.com/com/products/p/srv/primergy/rackcomp/Pages/default.aspx>
 - c. **PRIMERGY Operating Systems & Software**
<https://partners.ts.fujitsu.com/com/products/p/srv/primergy/opsys/Pages/default.aspx>
 - d. **PRIMERGY Performance & Benchmarks**
<https://partners.ts.fujitsu.com/com/products/p/srv/primergy/performance/Pages/default.aspx>
 - e. **ServerView®** <https://partners.ts.fujitsu.com/com/products/p/srv/primergy/SVS/Pages/default.aspx>
 - f. **PRIMERGY Competition Information Page**
<https://partners.ts.fujitsu.com/com/products/p/srv/primergy/Pages/competition.aspx>
 - g. **PRIMERGY Data Sheets, White Papers, Product Insights**
<https://partners.ts.fujitsu.com/com/products/p/srv/primergy/media/overviews/Pages/default.aspx>
 - h. **PRIMERGY History** – Discontinued Servers, Components, Subsystems, Rack Systems & Controllers
<https://partners.ts.fujitsu.com/com/products/p/srv/primergy/discontprod/Pages/default.aspx>
 - i. **PRIMEQUEST** – x86 Mission-Critical
<https://partners.ts.fujitsu.com/com/products/p/srv/primequest/Pages/default.aspx>
 - i. [PQ Family Information](#) / [PQ 2000 Series](#) / [PQ 3000 Series](#)
 - j. **SPARC UNIX Servers** <https://partners.ts.fujitsu.com/com/products/p/srv/unix/Pages/default.aspx>
 - k. **PRIMEFLEX Integrated Systems** <https://partners.ts.fujitsu.com/com/products/sol/infra/Pages/default.aspx>
 - l. **PRIMEFLEX Virtualisation & Cloud** – [VMware vSphere](#) / [VMware vSAN](#) / [VMware Cloud](#) / [Microsoft Azure Stack Hub](#) / [Microsoft Azure Stack HCI](#) / [Nutanix Enterprise Cloud](#)
 - m. **PRIMEFLEX for SAP Environments** – [SAP HANA](#) / [SAP Landscapes](#)

3. **CORE ETERNUS Storage** <https://partners.ts.fujitsu.com/com/products/p/storage/Pages/default.aspx>
 - a. **Disk Storage Portfolio** <https://partners.ts.fujitsu.com/com/products/p/storage/online/Pages/default.aspx>
 - i. [DX Hybrid Storage](#)
 - ii. [Cluster Storage](#)
 - iii. [Sub Systems](#)
 - b. **All-Flash Storage Arrays** <https://partners.ts.fujitsu.com/com/products/p/storage/af/Pages/default.aspx>
 - i. [ETERNUS AF](#)
 - ii. [NVMe](#)
 - iii. [NetApp All Flash Storage](#)
 - c. **Data Protection Appliances** https://partners.ts.fujitsu.com/com/products/p/storage/eternus_cs/Pages/default.aspx
 - i. [CS8000](#) / [CS8050](#) / [CS800](#) /
 - d. **Hyperscale Storage** <https://partners.ts.fujitsu.com/com/products/p/storage/scale-out/Pages/default.aspx>
 - i. [Commvault HyperScale Appliance](#) / [Veritas NetBackup](#) / [Fujitsu Reference Architecture](#)
 - e. **Tape Systems** <https://partners.ts.fujitsu.com/com/products/p/storage/tapesystems/Pages/default.aspx>
 - i. [ETERNUS LT](#) / [Oracle Tape Libraries](#) / [Quantum Tape Libraries](#) / [Tape Media](#)
 - f. **Switches** <https://partners.ts.fujitsu.com/com/products/p/net/Pages/default.aspx>
 - i. [Fujitsu](#) / [Brocade](#) / [KVM Switches](#)
 - g. **Storage Software** [Commvault](#) / [VERITAS](#) / [Veeam](#) / [Storage System Inspection Service](#)
 - h. **NetApp** <https://partners.ts.fujitsu.com/com/products/p/storage/online/Pages/Netapp.aspx>

4. **Certificates & Test Reports** <http://sp.ts.fujitsu.com/sites/certificates/default.aspx>
Case Studies - [Fujitsu Case Studies Channel on YouTube](#) / [Fujitsu Case Studies PDF Version](#)

Technical Service & Support

For any services and spares related query please contact our Customer Interaction Centre

Telephone: +27 11 012 1501

Email: servicedesk@cocre8.africa

Monday to Friday 08h00 to 17h00 excluding RSA Public Holidays

This way you are guaranteed the correct necessary call logging and follow up on any service related issues.

Link for WebArchitect – System Configurator

The NEW version of System Architect, now only Web Based

<https://webconfigurator.ts.fujitsu.com/webarchitect/>

Supporting information and Training Links

<https://partners.ts.fujitsu.com/com/tools/configure/Pages/WEBArchitect.aspx>

 Training	 Quick Guide / Videos	 Migration / Tips & Tricks
Link to the training for Partners	Quick Guide - WebArchitect (PDF)	Migration Configurator Tools (PDF)
	Online Help - WebArchitect (html)	
	My Settings - Product DBs, Price Views, Email Address book (mp4)	
	4 ways to add a system to a config (mp4)	
	Create your own view in WebArchitect (mp4)	

Fujitsu TechCommunity

<https://partners.ts.fujitsu.com/sites/PPP/africa/za-en/SPP-expert/Pages/C-TEC-Exclusive-portal-for-a-technical-audience.aspx>

Fujitsu TechCommunity - Login Page

<http://techcommunity.ts.fujitsu.com/en/home.html>

Training Centre

CHANNEL PARTNER CERTIFICATION REQUIREMENTS Recommended in order that they should be taken.

MANDATORY Compliance Training: <https://training.ts.fujitsu.com/za/compliance-certification.html>

FUJITSU SELECT Academy (<https://training.ts.fujitsu.com/za/select-academy.html>)

SELECT EXPERT TRAINING (<https://training.ts.fujitsu.com/za/select-expert-2.html>)

1. **EDGE - SELECT Expert Advanced Client Solutions**

- a. **Client Solution Sales Professional** (Course Code)
 - i. [CCD Core Portfolio Sales WBT](#) (CCD-PF-SAL-WBT)
 - ii. [CCD Displays and Peripherals Sales WBT](#) (CCD-DISP-PER-SAL-WBT)
 - iii. [CCD Security Sales WBT](#) (CCD-SEC-SAL-WBT)
 - iv. [CCD Manageability Sales WBT](#) (CCD-MAN-SAL-WBT)
 - v. [CCD Future Workplace Sales WBT](#) (CCD-FWP-SAL-WBT)
 - vi. [CCD ESPRIMO Desktop Sales WBT](#) (CCD-DTP-SAL-WBT)
 - vii. [Profile Exam CCD Client Solutions Sales Professional](#) (PR-EXAM-CCD-CSSP-SP)
- b. **Workstation Sales Professional** (Course Code)
 - i. [CCD Core Portfolio Sales WBT](#) (CCD-PF-SAL-WBT)
 - ii. [CCD Workstation Vertical Solutions and Virtual Reality Sales WBT](#) (CCD-WST-VSOL-VR-WBT)
 - iii. [CCD Security Sales WBT](#) (CCD-SEC-SAL-WBT)
 - iv. [CCD Displays and Peripherals Sales WBT](#) (CCD-DISP-PER-SAL-WBT)
 - v. [Profile Exam CCD Workstations Sales Professional](#) (PR-EXAM-CCD-WSP-SP)
- c. **Mobility Sales Professional** (Course Code)
 - i. [CCD Core Portfolio Sales WBT](#) (CCD-PF-SAL-WBT)
 - ii. [CCD Ultra Mobile Premium Sales WBT](#) (CCD-UMOB-PREM-SAL-WBT)
 - iii. [CCD Security Sales WBT](#) (CCD-SEC-SAL-WBT)
 - iv. [CCD Manageability Sales WBT](#) (CCD-MAN-SAL-WBT)
 - v. [Profile Exam CCD Mobility Sales Professional](#) (PR-EXAM-CCD-MSP-SP)
- d. **Virtual Client Sales Professional** (Course Code)
 - i. [CCD Core Portfolio Sales WBT](#) (CCD-PF-SAL-WBT)
 - ii. [CCD FUTRO Thin Clients Sales WBT](#) (CCD-TC-SAL-WBT)
 - iii. [CCD Virtual Client Computing Sales WBT](#) (CCD-VCC-SAL-WBT)
 - iv. [CCD Security Advanced Sales WBT](#) (CCD-SEC-A-SAL-WBT)
 - v. [CCD Manageability Sales WBT](#) (CCD-MAN-SAL-WBT)
 - vi. [Profile Exam CCD Virtual Client Sales Professional](#) (PR-EXAM-CCD-VCSP-SP)

2. **CORE – SELECT Expert PRIMERGY SERVERS**

- a. **Server Sales Professional** (Course Code)
 - a. [Data Center Story WBT](#) (DA-STRY-WBT)
 - b. [Server Portfolio WBT](#) (SRV-PF-WBT)
 - c. [FUJITSU Software Infrastructure Manager ISM Sales WBT](#) (SRV-ISM-SAL-WBT)
 - d. [Profile Exam Server Sales Professional](#) (PR-EXAM-SER-SAL-PRO-SP)
- b. **Server Pre-Sales Consultant** (Course Code)
 - a. [Server Portfolio WBT](#) (SRV-PF-WBT)
 - b. [PRIMERGY Configuration Presales WBT](#) (PY-CONF-PRE-WBT)
 - c. [PC- and SystemArchitect WBT](#) (PCSA-WBT)
 - d. [Profile Exam Server Pre-sales Consultant](#) (PR-EXAM-SER-PRE-CON-SP)
- c. **Server System Engineer** (Course Code)
 - a. [FUJITSU Software Infrastructure Manager ISM Sales WBT](#) (SRV-ISM-SAL-WBT)
 - b. [PRIMERGY Install and Manage ServerView](#) (PY-IM-SV)
 - c. [Profile Exam Server System Engineer](#) (PR-EXAM-SER-SYS-ENG-ILT)
 - d. [ISM Configure & Manage](#) (ISM-CNM)

Training Centre Continued

CORE – SELECT Expert PRIMERGY SERVERS Continued

d. SELECT Expert Integrated Systems

- a. **Virtualization Sales Professional** (Course Code)
 - i. Data Center Story WBT (DA-STRY-WBT)
 - ii. Server Portfolio WBT (SRV-PF-WBT)
 - iii. FUJITSU Integrated System PRIMEFLEX WBT (PRIMF-WBT)
 - iv. PRIMEFLEX for SAP HANA WBT (PRIMF-SAP-HANA-WBT)
 - v. PRIMEFLEX for Microsoft Azure Stack HCI WBT (PRIMF-MS-WBT)
 - vi. PRIMEFLEX for VMware vSAN WBT (PRIMF-VSAN-WBT)
 - vii. PRIMEFLEX for VMware vSphere WBT (PRIMF-VSPH-WBT)
 - viii. PRIMEFLEX for NUTANIX Enterprise Cloud WBT (NUTANIX-PY-SAL-WBT)
 - ix. Profile Exam Virtualization Sales Professional (PR-EXAM-VSP-SP)
- b. **Virtualization Pre-Sales Consultant** (Course Code)
 - i. PRIMEFLEX Inspire Plus (PRIMF-INSP-PLUS)
 - ii. Profile Exam Virtualization Pre-sales Consultant (PR-EXAM-VPC-ILT)
- c. **Virtualization System Engineer** (Course Code)
 - i. PRIMEFLEX for VMware vSAN Configure and Manage (PRIMF-VSAN-CNM)
 - ii. Profile Exam Virtualization System Engineer (PR-EXAM-VSE-PRIMF-VSAN-CNM-BL)

e. SELECT Expert Hybrid Cloud

- a. **Hybrid Cloud Sales Professional** (Course Code)
 - i. Hybrid Cloud Opportunity (PRIMF-HYB-CLD-SAL-WBT)
 - ii. Profile Exam Hybrid Cloud Sales Professional (PR-EXAM-HCSP-SP)
- b. **Hybrid Cloud Pre-Sales Consultant** (Course Code)
 - i. PRIMEFLEX for NUTANIX Enterprise Cloud Advanced (NUTANIX-PY-A)
 - ii. PRIMEFLEX for VMware Cloud Foundation Advanced (PRIMF-VCF-A)
 - iii. Profile Exam Hybrid Cloud Pre-Sales Consultant (PR-EXAM-HCPC-NUTANIX-PY-A-ILT)
 - iv. Profile Exam Hybrid Cloud Pre-Sales Consultant (PR-EXAM-HCPC-PRIMF-VCF-A-ILT)

f. SELECT Expert Mission Critical Computing

- a. **PRIMEQUEST Sales Professional** (Course Code)
 - i. Server Portfolio WBT (SRV-PF-WBT)
 - ii. PRIMEQUEST WBT (PQ-WBT)
 - iii. PRIMEQUEST Sales (PQ-SAL)
 - iv. Profile Exam PRIMEQUEST Sales Professional (PR-EXAM-PQ-SAL-PRO-ILT)
- b. **PRIMEQUEST Pre-Sales Consultant** (Course Code)
 - i. Server Portfolio WBT (SRV-PF-WBT)
 - ii. PRIMEQUEST WBT (PQ-WBT)
 - iii. PRIMEQUEST Sales (PQ-SAL)
 - iv. Profile Exam PRIMEQUEST Pre Sales Consultant (PR-EXAM-PQ-PRE-CON-ILT)
- c. **PRIMEQUEST System Engineer** (Course Code)
 - i. PRIMEQUEST Install and Maintain (PQ-INM)
 - ii. Profile Exam PRIMEQUEST System Engineer (PR-EXAM-PQ-SYS-ENG-ILT)

Training Centre Continued

3. **CORE – SELECT Expert ETERNUS STORAGE**

g. **SELECT Expert Data Management**

- a. **Storage Sales Professional** (Course Code)
 - i. [Data Center Story WBT](#) (DA-STRY-WBT)
 - ii. [ETERNUS Storage Portfolio WBT](#) (ETE-STORY-PORT-WBT)
 - iii. [ETERNUS AF - Why flash will rule the universe next week!](#) (ETE-AF-WBT)
 - iv. [ETERNUS DX – Hybrid Storage Unchained](#) (ETE-DX-EMR-SAL-WBT)
 - v. [ETERNUS CS800 Sales WBT](#) (ETE-CS800-SAL-WBT)
 - vi. [ETERNUS LT Tape Systems WBT](#) (ETE-LT-WBT)
 - vii. [Profile Exam Storage Sales Professional](#) (PR-EXAM-STO-SAL-PROF-SP)

- b. **Storage Pre-Sales Consultant** (Course Code)
 - i. [ETERNUS Storage Portfolio WBT](#) (ETE-STORY-PORT-WBT)
 - ii. [ETERNUS AF - Why flash will rule the universe next week!](#) (ETE-AF-WBT)
 - iii. [ETERNUS AF / DX Entry and Midrange Pre-sales WBT](#) (ETE-DX-EMR-PRE-WBT)
 - iv. [ETERNUS CS800 Pre-sales WBT](#) (ETE-CS800-PRE-WBT)
 - v. [ETERNUS LT Tape Systems WBT](#) (ETE-LT-WBT)
 - vi. [Profile Exam Storage Pre-sales Consultant](#) (PR-EXAM-STO-PRE-CON-SP)

- c. **Data Management System Engineer** (Course Code)
 - i. [ETERNUS DX S4 Entry Install and Maintain WBT](#) (ETERNUS DX S4 Entry Install & Maintain WBT)
 - ii. [ETERNUS DX S4 Entry Install and Maintain](#) (ETERNUS DX S4 Entry Install & Maintain)
 - iii. [ETERNUS DX/AF Midrange Install & Maintain](#) (ETE-DX-MR-INM)
 - iv. [ETERNUS DX Enterprise Install & Maintain](#) (ETE-DX-EP-INM)
 - v. [ETERNUS DX/AF Connectivity & Integration](#) (ETE-DX-AF-INT)
 - vi. [Profile Exam Datamanagement System Engineer](#) (PR-EXAM-DATMAN-SYS-ENG-ILT)

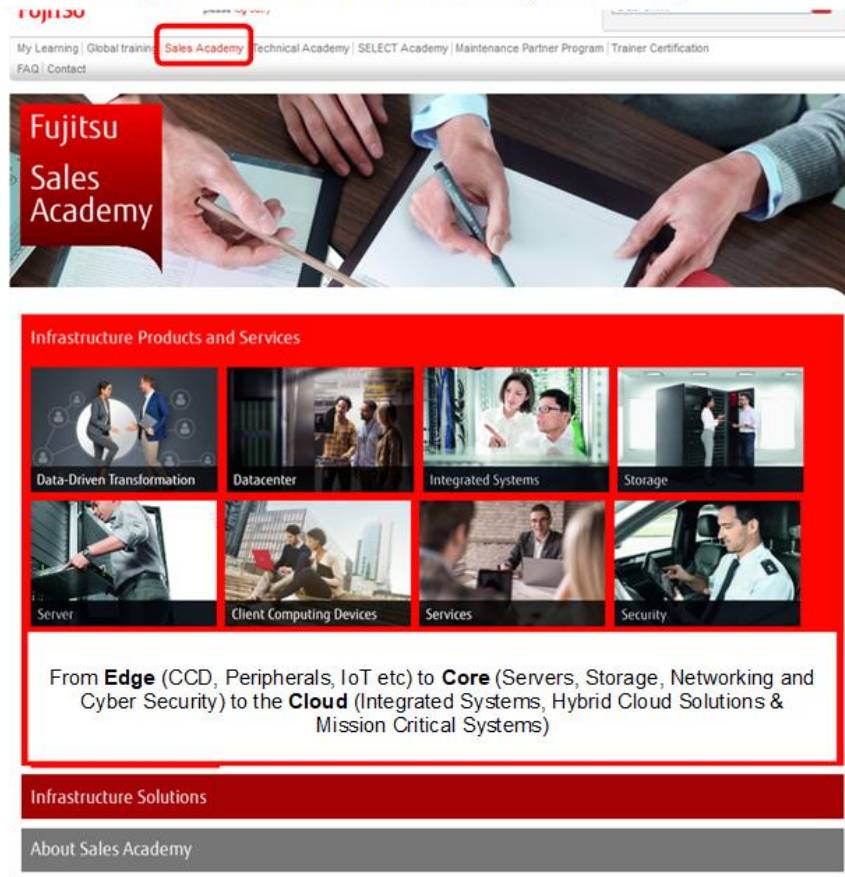
- d. **Brocade**
 - i. [Brocade Making money selling SANs](#) (BRO-ST-MM-WBT)
 - ii. [Brocade Selling Storage Networks](#) (BRO-PRE-SSN-WBT)
 - iii. [Brocade The Network Matters for NVMe](#) (BRO-PRE-NVM-WBT)
 - iv. [Brocade Selling SANnav](#) (BRO-PRE-MAN-WBT)

Fujitsu Training Academy – Find the Courses

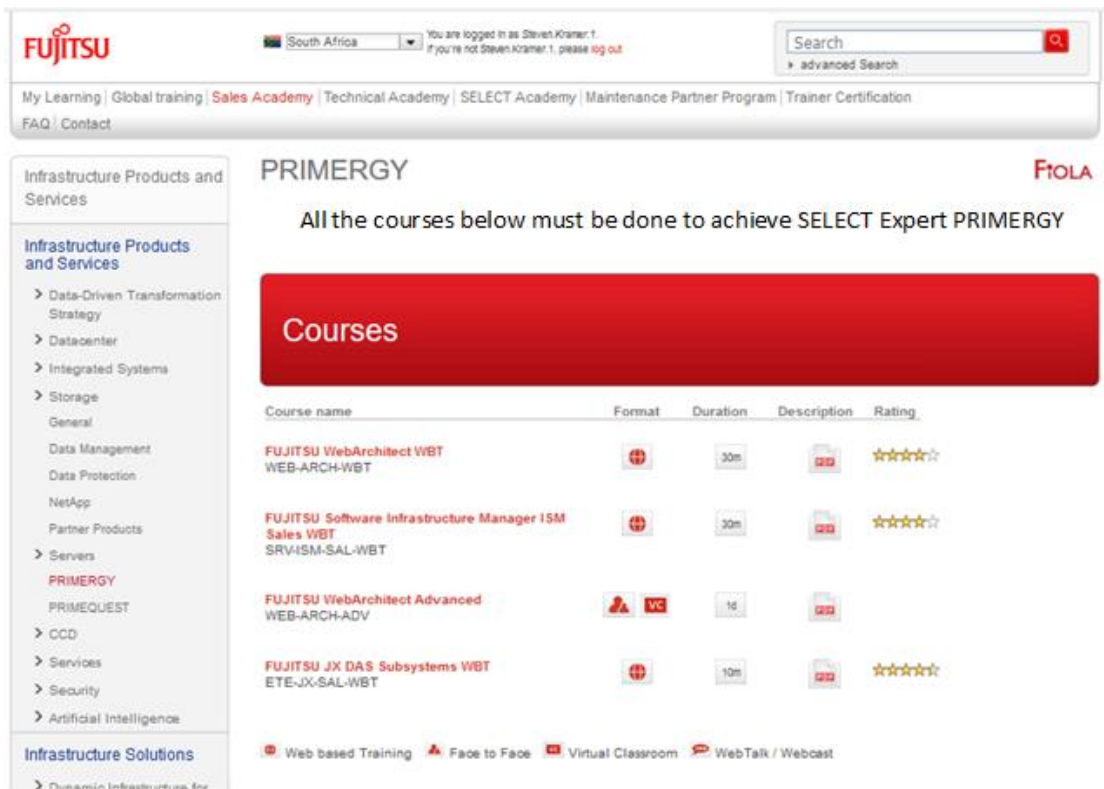
When you log into FiOLA, this is the Welcome Page.
To see what courses you have completed or still need to action,
click on the "My training program" **Tab**

SELECT Expert / Profiles	Compliance Certification	valid to 15/04/2021	Certificate
Maintenance Partner Program	Global Business Standards Training for Fujitsu Channel Partners		
<input type="radio"/>	SELECT Expert Advanced Client Solutions		not certified yet
<input type="radio"/>	SELECT Expert Data Management		not certified yet
<input type="radio"/>	SELECT Expert Data Protection		not certified yet

The other route to go, is to click on the "Sales Academy" tab. Here you will find an overall view of all the disciplines one can specialise in



Example – Server PRIMERGY Certification



Channel Partner Portal - HELP

Channel Partner Portal Support Portal Teams

Search this site...



You can change your password in your user menu with **change password**. If you have forgotten your password, you may **request for it to be reset**. If you do not have an appropriate Partner level, please **update your account**. Please contact extranet@ts.fujitsu.com for assistance.

Today we have adjusted our look and feel of our partner extranet publication and collaboration sites. In the following days and weeks we will apply a fresh look step-by-step each country and product area. Be excited and enjoy our re-newed corporate partner extranet for global products, channel partner portal and collaboration area. A number of microsites will follow. If you find any issue please report your incident to extranet@ts.fujitsu.com.

Teams Collaboration sites
EMEA EXTERNAL COLLABORATION SERVICE

FIOLA Trainings
<https://training.ts.fujitsu.com>
Helpdesk: ts.helpdesk@ts.fujitsu.com

Support Portal







TechCommunity
<http://techcommunity.ts.fujitsu.com>

South Africa and English Speaking Africa

Certificates
<https://partners.ts.fujitsu.com/certificates>

<https://partners.ts.fujitsu.com>

- Change Your Password**
You can update your password by selecting **Change Password** via your user menu
- Reset Password**
forgotten or lost your password?
Request a password reset.
- Resend Prolongation Link**
your account is expired?
you may resend a new prolongation link.
- Wrong Partner level?**
please update your account and choose the appropriate partner type.
- Helpdesk**
Need support?
email: extranet@ts.fujitsu.com
- Our support staff is available Monday - Friday from 9:00AM to 4:00PM CEST**
Call worldwide: +49 89 356480-888

-  **Change Your Password**
You can update your password by selecting **Change Password** via your user menu
-  **Reset Password**
forgotten or lost your password?
Request a password reset.
-  **Resend Prolongation Link**
your account is expired?
you may resend a new prolongation link.
-  **Wrong Partner level?**
please update your account and choose the appropriate partner type.
-  **Helpdesk**
Need support?
email: extranet@ts.fujitsu.com
-  **Our support staff is available Monday - Friday from 9:00AM to 4:00PM CEST**
Call worldwide: +49 89 356480-888

Use Accounts and SharePoint:
extranet@ts.fujitsu.com
Internet site: internet@ts.fujitsu.com
SalesForce:
Salesforce-Support@ts.fujitsu.com
Customer Relationship Portal:

Information Required for Completing a Manufacturer's Authorisation Letter, based on our Legal Requirements

Examples of the Information required is depicted in Light Blue

Requirements:

1. You must have at least 2 staff members registered on the Fujitsu Channel Partner Portal
2. The below document must be completed in full to enable us to produce the MAF based on the Fujitsu Legal Requirements and Layout.

The Form below is available via our on our website and when submitting will be sent directly to the responsible people directly.

Go to the **Manufacturer's Authorisation Letter [Form Online](#)**

Below is the information you will require to complete the online form

RFB / Tender / Procurement Number:	FULL Tender Description
E.g. - KNH/T/68/2014-2015 or what is given by Tenderer	E.g. - Supply and Delivery of ICT Items
END CUSTOMER - Addressed to Whom - NAME	
E.g. – Prof, Mr. Mrs Mickey Mouse	
END CUSTOMER - FULL Physical Address	Products or Solutions being Tendered For
Example To the Chief Executive Officer National Hospital Building / Complex Number and Street Address Suburb / Town or City Province Country Postal Code:	Example PRIMERGY Servers, PRIMEQUEST, PRIMEFLEX ETERNUS Storage, FUTRO, ESPRiMO PC's, LIFEBOOKS, Services etc.
RESELLER - FULL Company Name	
Reseller Company Name (Legal entity details) – how is the company registered as a (Pty) Ltd or CC	
RESELLER - FULL Physical Address	
FULL Physical Address (No PO Box or P/Bag details) Building / Complex Number and Street Address Suburb Town or City Province Country Postal Code	
RESELLER Requester Name	RESELLER Requester Contact Number
Your Name and Surname	+27 0 000 0000
RESELLER Requester Email Address	

CoCre8 Deal Registration Form

Requirements:

1. Your company must have at least two staff members who are certified on the respective solutions for this Deal Registration.
2. The below document must be completed in full to enable us to register the opportunity based on the CoCre8 Technology Solutions Legal Requirements and Layout.

Date of Deal Registration	08 December 2020
RESELLER - FULL Company Name	Reseller Full Company Name e.g. ABC IT Services CC NB Registration Type a (Pty Ltd or CC etc.)
CoCre8 Sales Executive	
Products or Solutions being Tendered For	PRIMERGY Servers, PRIMEQUEST, PRIMEFLEX ETERNUS Storage, FUTRO, ESPRIMO PC's, LIFEBOOKS, Services etc.
Solution Description / Opportunity Name	Server Refresh, SAP HANNA, Storage Solution etc.
Value of Deal Reg must be > R350k	R000 000.00
RESELLER – Name & Surname	Mr. John Doe
RESELLER – Company email Address	john.doe@abcits.co.za
END CUSTOMER – FULL Company Name	Company Name (Legal entity details) e.g. ABC Shoes (Pty) Ltd NB Registration Type a (Pty Ltd or CC etc.)
END CUSTOMER – Contact Name & Surname	Mrs. Jane Doe
END CUSTOMER – email address	jane.doe@abcshoes.co.za etc.
END CUSTOMER – Contact Number	Individual mobile that is Jane Doe no or office number
END CUSTOMER - FULL Physical Address	FULL Physical Address (No PO Box or P/Bag details) Building / Complex Number and Street Address Suburb Town or City Province Country Postal Code
END CUSTOMER – Estimated Installation Date	23 October 2020
TERRITORY South Africa (ZA) or ESA	e.g. ZA/JHB or ZA/CT or ZA/EL

